## **Engaging Your Board**

# January Webinar Presented by Hemenway & Barnes, LLP

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# **Engaging Your Board**

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#### What is Governance?

 Board members need to understand their job responsibility...

"Nonprofit Governance"





## Nonprofit Governance

#### Members

- Election of Officers and Board Members
- Amendments to Bylaws and Articles of Organization Disposition of all or substantially all assets Merger or Dissolution

#### Board

- Oversight of all aspects of operations Legally required to have a board and officers with the powers of a president, treasurer and clerk Board members may be designated as Directors, Trustees, Governors, Overseers, Vestrymen, etc.





# Board Governance – What does it mean?

- Duties of Board Members
  - Duty of Care
  - Duty of Loyalty
  - Duty of Obedience
- 2. Specific Duties A Closer Look
  - Financial Review
  - Mission Achievement
  - CEO/ED Compensation and Review
  - Fund Raising





#### **Board Governance Defined**

A board of directors exists to fulfill the mission of the organization, help ensure its financial stability and protect the public interest.





## In practice, governance means:

- Strategic Planning
- Financial Oversight
- Fund Raising
- Program Implementation
- Selection, Evaluation and Setting Compensation of CEO/ED





### Governance does not mean:

- Performing staff functions
- Getting mired down in management or administrative details (micro-managing)





# Legal Responsibilities of Directors/Trustees:

- Duty of Care
- Duty of Loyalty
- Duty of Obedience





### **Duty of Care**

A director must act in good faith and in a manner he or she reasonably believes to be in the best interests of the organization and with such care as an ordinarily prudent person in a like position with respect to a similar organization would use under similar circumstances.





#### Translation...

A director must act with honesty and common sense in carrying out the mission of the organization.





# How can directors satisfy the duty of care?

- Awareness
- Meetings
  - Preparation
  - Attendance
  - Participation





### **Duty of Loyalty**

Directors must act with the strictest good faith in governing the organization and may not unfairly profit, directly or indirectly, from the organization.





### Translation...

Put the organization first





# How can directors satisfy the duty of loyalty?

#### Follow the rules:

- Conflict of Interest
- Confidentiality





# A potential conflict of interest arises where

- a director or an entity in which the director has an interest considers entering into a transaction with the organization, or
- where an advantageous opportunity comes to the director's attention by reason of his association with the organization.





# What should a director do if there is a potential conflict of interest?

- Disclose the conflict (if unsure, ask)
- Have the transaction independently approved





# Conflict of Interest Policy

- A conflict of interest policy is a critical mechanism to deal with potential conflicts
- If no independent approval, you lose the benefit of the business judgment rule
- IRS and Attorney General Hot Issue





# Confidentiality

A director should keep confidential all matters regarding the organization that are not public information.





## **Duty of Obedience**

Directors must perform their duties in accordance with the organization's nonprofit purposes, governing documents and applicable laws.

- Not explicitly mandated by Massachusetts law or courts
- AG's office has indicated that the duty of obedience applies to nonprofit directors
- Legally mandated in other states
- Based on public's trust that donated funds will be used to fulfill the organization's mission





# How to satisfy duties of loyalty, care and obedience?

- Be active and engaged in board work
- Maintain confidentiality
- Work in the best interests of the organization
- If a conflict of interest may exist disclose and obtain independent approval
- Stay true to the organization's purposes and adhere to its organizational documents





# Special Duties of Directors – A Closer Look:

- Financial Review
- Fund Raising
- CEO/ED Compensation and Evaluation
- Mission Achievement





#### Financial Review

- Directors are stewards of the organization
- Each member must understand the budget





### Fundraising

- Critical role for the whole board
- Full Board Giving and Getting
- Assisting Management and Staff
- Planning, Doing, Getting





### **CEO/ED Compensation**

- Approved by the full board
- Consider CEO/ED performance and compensation of CEOs/EDs of comparable organizations
- Market is the measure
- IRS and Attorney General Hot Issue





### Mission Achievement

- Short and long term planning
- Oversight of Management
- Review Program Track Record





To learn more, visit:

http://hembar.com/pdf/sitting-on-anonprofit-board-a-guide-for-directors-ofnonprofit-organizations

